

INVESQUE INC.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF
RESULTS OF OPERATIONS AND FINANCIAL CONDITION
FOR THE YEAR ENDED DECEMBER 31, 2020**

March 11, 2021

Basis of presentation

Financial data in this Management's Discussion and Analysis of Results of Operations and Financial Condition ("MD&A") is for the year ended December 31, 2020. Financial data has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

This MD&A is intended to provide readers with an assessment of the performance of Invesque Inc. (the "Company") for the year ended December 31, 2020. This MD&A should be read in conjunction with the audited consolidated financial statements and notes of the Company for the years ended December 31, 2020 and 2019.

Additional information relating to the Company, including the Company's annual information form for the year ended December 31, 2020 (the "2020 AIF"), can be found on SEDAR at www.sedar.com.

All financial information is in thousands of U.S. dollars unless otherwise noted.

Forward-looking disclaimer

Certain information in this MD&A may constitute "forward-looking" statements which involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the Company or industry results to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Forward-looking statements (which involve significant risks and uncertainties and should not be read as guarantees of future performance or results) include statements related to, among other things, the impact of COVID-19 on the business, operations and financial performance of the Company. the expected seniors housing and care industry and demographic trends, acquisitions, development activities, future maintenance and leasing expenditures, financing, the availability of financing sources and income taxes. Management of the Company ("Management") believes that the expectations reflected in forward-looking statements are based upon reasonable assumptions; however, Management can give no assurance that actual results will be consistent with these forward-looking statements.

Without limiting the foregoing, the words "believe", "expect", "anticipate", "should", "may", "will", "intend", "estimate" and similar expressions identify forward-looking statements.

Factors that could cause actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, but are not limited to, general economic conditions, competitive uncertainties and contingencies, demographic and industry trends, legislative and regulatory changes, tax laws and those factors set forth under the heading "Risks and Uncertainties" in this MD&A and 2020 AIF, including risks relating to the effect of COVID-19 on the business, operations and financial performance of the Company. Readers are cautioned that the foregoing list of factors that may affect future results is not exhaustive. When relying on forward-looking statements to make decisions, with respect to the Company, investors and others should carefully consider the foregoing factors and other uncertainties and potential events.

These forward-looking statements are made as of March 11, 2021 and the Company assumes no obligation to update or revise them to reflect new events or circumstances, except as required by law.

Financial Measures not Defined Under IFRS

Certain terms used in this MD&A are performance measures that are not defined by IFRS such as Funds From Operations ("FFO"), Adjusted Funds From Operations ("AFFO"), fixed charge coverage ratio, payout ratio, effective payout ratio, earnings before interest, income taxes, depreciation, amortization and rent ("EBITDAR"), earnings before interest, income taxes, depreciation, amortization, rent and management fees ("EBITDARM"), revenue per occupied room and any related per share amounts used by the Company to measure, compare and explain the operating results and financial performance of the Company. Such performance measures do not have standardized meanings under IFRS and therefore may not be comparable to similar measures presented by other issuers. Such performance measures should not be construed as alternatives to income (loss) and comprehensive income (loss) or cash flows from operating activities calculated in accordance with IFRS. Further, the supplemental measures used by management may not be comparable to similar measures presented by other real estate enterprises. Management believes that these terms are relevant measures in comparing the Company's performance to industry data and assessing its ability to meet its ongoing obligations. Please

refer to the "Financial Measures" section of this MD&A for a more detailed description of FFO and AFFO and a reconciliation to IFRS measures.

Business Overview

Invesque Inc. is a corporation continued under the *Business Corporations Act* (British Columbia). The registered office of the Company is located at 700 W Georgia Street, 25th Floor, Vancouver, British Columbia V7Y 1B3 and the head office of the Company is located at 333 Bay Street, Suite 3400, Toronto, Ontario, M5H 2S7.

The Company is a North American health care real estate company with an investment thesis focused on the premise that an aging demographic in North America will continue to utilize health care services in growing proportion to the overall economy. The Company currently capitalizes on this opportunity by investing in a highly diversified portfolio of income generating properties across the health care spectrum. The Company's portfolio includes investments in independent living, assisted living, memory care, skilled nursing, transitional care and medical office properties, which are operated primarily under long-term leases and joint venture arrangements with industry leading operating partners. The Company's portfolio also includes investments in owner occupied seniors housing properties in which it owns the real estate and provides management services through its subsidiary management company ("Commonwealth").

Description of the Company's asset types are as follows:

- **Independent Living ("IL") Communities:** IL communities are the least medically-intensive type of seniors housing and care properties. Unlike AL (defined below) communities and SNFs/LTCs (defined below), IL communities generally do not offer nursing, rehabilitative care or therapy services and typically do not provide assistance with daily living activities. Rather, IL communities are designed as a seniors housing and care option for those who are able to perform their own basic activities of daily living and need little or no medical assistance. IL communities come in many forms ranging from age-restricted apartment communities to villa homes which are on a retirement village campus or part of a continuing care retirement community. IL communities in North America are generally unregulated and unlicensed, with some exceptions for IL communities providing more extensive care services. Most IL communities receive revenue through private pay sources, such as residents paying directly out of pocket and private insurance, rather than government sources.
- **Assisted Living ("AL") and Memory Care ("MC") Communities:** AL and MC communities play a key role in the continuum of seniors housing and care, as they bridge the gap between IL communities and SNFs/LTCs (defined below). AL communities provide relatively independent elderly persons with typical amenities associated with less medically-intensive seniors housing and care as well as assistance with activities of daily living and some healthcare services. Services provided at AL communities typically include 24-hour care for resident protection, an emergency response system, supervision for persons with disabilities, housekeeping, maintenance and transportation. MC communities are substantially similar to AL communities because they also focus on elderly persons who need assistance with activities of daily living and healthcare services but differ from AL communities because MC residents need to be cared for in a secured environment to prevent seniors from leaving the community in a confused state. AL and MC communities in the United States are typically licensed and regulated by state and local governments rather than the federal government. In Canada, AL communities are licensed or certified and regulated in most jurisdictions but are typically less regulated than LTCs (defined below). Licensure for MC communities is generally identical to AL licensure except for specific building requirements including locked exterior doors secured by keys or an access code. AL communities receive most of their revenues through private pay sources and may also receive revenue from third-party pay sources, including federal, state and provincial governments.
- **Skilled Nursing Facilities ("SNFs") and Long-Term Care Facilities ("LTCs"):** SNFs, as referred to in the United States, and LTCs, as referred to in Canada, are senior care facilities that provide a room, meals and assistance with daily life activities and have licensed nursing staff on duty 24 hours per day. These facilities provide the most intensive level of medical and nursing care in a residential setting for seniors, typically treating residents with physical or mental impairments that prevent them from living in IL or AL communities. In many cases, these facilities supplement hospital care by providing care to patients who require medical and therapeutic services but are stable enough to have these services provided in a facility that is less expensive than a hospital or other post-acute care setting. The SNF and LTC segment includes services to patients requiring medical and/or nursing care and rehabilitation services for post-operative procedures including hip or knee replacements and cardiac surgeries, among others. SNFs and LTCs also provide transitional care services, and facilities that specialize in this type of care are often referred to as Transitional Care Centers ("TCCs"). TCCs are designed for

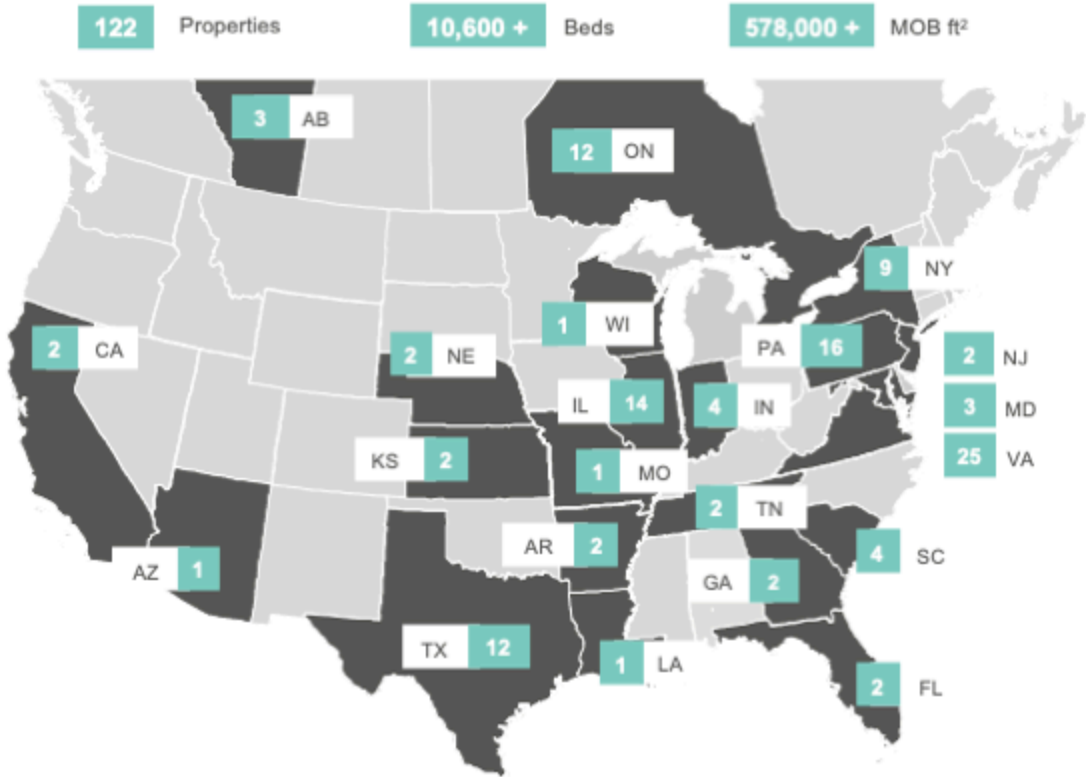
patients transitioning from the hospital to their home after a surgery or an acute health episode. TCCs, a sub-segment of SNFs and LTCs, are the most common destination for post-acute care patients requiring short-term, physician-ordered intense rehabilitation for post-operative procedures. They are staffed by registered nurses, therapists, pharmacists and social workers. SNFs and LTCs in North America are subject to extensive federal, state and provincial regulation, including licensing requirements and regulations relating to government funding. SNFs and LTCs receive revenue from private pay sources and third-party pay sources, including federal, state and provincial governments and insurance companies.

For the Company's SNF and TCC properties, it generally owns the land and buildings and leases them to third party operators on a long-term, triple-net lease basis. For its IL and AL properties, it either owns the land and buildings and leases them to third party operators on a long-term, triple-net basis, has an interest in both the property and operations in joint ventures and joint arrangements with the operating partner at the facility, or wholly owns and operates the property. For the triple-net lease structured assets, the tenant operators assume the operational risks and expenses associated with operating a seniors housing and care facility on the leased premises. The tenant operators provide and manage the service offerings available at the facilities, deliver all care services, and maintain the buildings.

The Company's multi-tenant medical office building ("MOB") portfolio transitioned management to and is currently operated by the third party operator Jones Lang LaSalle ("JLL"). JLL is an industry leader in property management services and will significantly expand the Company's capabilities in the medical office building portfolio. The portfolio was previously operated via third party property and asset management contracts with Mohawk Realty Advisors Ltd. The transition of management occurred in September 2020.

As of March 11, 2021, the Company owns or has a majority interest in a portfolio of 107 properties in the United States, comprised of 72 assisted living and memory care facilities, 17 skilled nursing facilities, 13 transitional care properties, 4 medical office buildings, and 1 property held for sale. In Canada, the Company owns an interest in 15 properties comprised of 11 medical office buildings and 4 seniors housing and care facilities.

The Company's geographic footprint as of March 11, 2021:



Management believes that certain characteristics of the North American seniors housing and care industry, including favorable demographic trends, increasing demand with stagnant supply of new facilities and the shift from high cost hospitals for post-acute care to lower cost settings such as skilled nursing facilities, provide for a unique investment

opportunity. The increased demand for health care facilities further enforces the growing demand for health care spending in medical office buildings as well. Management also believes that, as a result of the high quality of the Company's properties, its triple-net lease and joint venture structures and its relationships with reputable operators, including the majority owned Commonwealth management company, and industry participants, the Company is well-positioned to succeed in the industry by capitalizing on these market opportunities.

Liquidity Assessment and COVID-19 Risk

A novel strain of coronavirus causing the disease known as COVID-19 has spread throughout the world, including across the United States and Canada, causing the World Health Organization to declare the COVID-19 outbreak a pandemic in March 2020. In an attempt to contain the spread and impact of the pandemic, authorities throughout the United States and Canada have implemented measures such as travel bans and restrictions, stay-at-home orders, social distancing guidelines and limitations on other business activity. The pandemic has resulted in a significant economic downturn in the United States, Canada and globally, and has also led to disruptions and volatility in capital markets. These trends are likely to continue into 2021 and potentially beyond.

The pandemic has had an impact on results and operations of the Company, including decreased occupancy, delays in collections from tenants, and increased operating expenses. The Company announced on April 10, 2020 that it suspended the dividend for all common shares beginning from April 1, 2020 until further notice.

The Company expects that the pandemic could continue to have a negative affect on its results of operations, financial position and cash flows, particularly if negative economic and public health conditions in the United States and Canada persist for a significant period of time. The ultimate impact of the pandemic on the Company's financial results will depend on future developments, which are highly uncertain and cannot be predicted with confidence. This includes, among other factors, the duration and severity of the pandemic as well as negative economic conditions arising therefrom, the impact of the pandemic on occupancy rates in the Company's communities, the volume of COVID-19 patients cared for across the portfolio, and the impact of government actions on the seniors housing industry and broader economy, including through existing and future stimulus efforts. The impact of COVID-19 has been partially offset to date by certain government stimulus programs which have helped to offset COVID-19 related expenses and compensate for lost revenues, but the Company is not able to provide assurance that such programs may continue to be available in the future. For the year ended December 31, 2020, the Company recognized \$3,415 of other income related to government grants funded through programs designed to assist seniors housing operators who have experienced both lost revenue and increased expenses during the COVID-19 pandemic. For the year ended December 31, 2020, the Company recognized \$1,294 of income from joint ventures related to the Company's share of government grants recognized at the joint venture properties for COVID-19 pandemic relief.

Liquidity risk is the risk that an entity is unable to fund its assets or meet its obligations as they come due. Liquidity risk is managed in part through cash forecasting. While there are uncertainties in assessing future liquidity requirements under normal operating conditions, the stressed conditions caused by COVID-19 have introduced increased uncertainties. The Company monitors forecasts of liquidity requirements to ensure it has the ability to meet operational needs by maintaining sufficient availability of the combination of cash and credit facility capacity, and to ensure the Company will meet its financial covenants related to debt agreements. Such forecasting involves a significant degree of judgment which takes into consideration current and projected macroeconomic conditions, the Company's cash collection efforts, debt financing and refinancing plans, and covenant compliance required under the terms of debt agreements. There is a risk that such liquidity forecasts may not be achieved and that currently available debt financing may no longer be available to the Company at terms and conditions that are favorable, or at all.

As a result of the risks and conditions associated with COVID-19, the Company has amended certain terms of various financing arrangements having conducted an assessment of its liquidity. The Company believes that it has sufficient available liquidity to meet its minimum obligations as they come due and to comply with financial covenants in its credit facilities, as amended, for a period of at least 12 months from December 31, 2020. Further, the Company has assessed that there are no material uncertainties related to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern. In making this significant judgment, the Company has prepared a cash flow forecast with the most significant assumptions in the preparation of such forecast being the ability of its most significant tenant, Symcare, to meet its rental obligations to the Company and the continued availability of financing.

In response to a severe downside scenario, management has the ability to take the following mitigating actions to reduce costs, optimize the Company's cash flow and preserve liquidity:

- (i) utilizing available cash to pay down debts,
- (ii) sell certain properties and use the proceeds to buy down debt,
- (iii) exercise the Company's right to convert its convertible debentures into common shares,
- (iv) satisfying the \$10,000 Magnetar Facility (defined below) through the issuance of common shares,
- (v) reducing non-essential capital expenditures.

Recent Activities

The Company sold one community, located in Arlington, TX, on February 28, 2020 for total consideration of \$12,450 less transaction costs. The consideration was paid in the form of cash and an \$8,000 repayment of the mortgage secured by the property.

On May 6, 2020 the Company acquired 100% of Royal Senior Living's ("Royal") interests in five properties in which the Company already had a majority ownership interest. Simultaneous with this transaction, four of these properties were transitioned to Phoenix Senior Living ("Phoenix") and combined with two assets in the Company's portfolio already managed by Phoenix. The Company owns a controlling 90% interest in the entity that owns and operates the six assets, and as a result they have been consolidated following this transaction. The Company received \$650 from Phoenix as consideration for their buy-in to the entity, and issued a \$476 note to Phoenix for the remaining portion of their 10% ownership in the entity.

The remaining asset in the former Royal joint venture, a seniors housing community in Tampa, FL, was non-strategic for the Company, and was sold to a third party on May 11, 2020 for \$3,290 less transaction costs.

In addition to the five-asset Royal joint venture referenced above, the Company also had a single-asset joint venture with Royal for a seniors housing community in Eatonton, GA. As part of the agreed upon wind down of the Royal relationship, Royal purchased the Company's 65% ownership interest in the community on May 6, 2020. Cash proceeds to the Company for this sale were \$1,447.

On November 2, 2020, the Company executed a non-binding, memorandum of understanding ("MOU") with Symcare and the tenant operator of one building in Chesterton, Indiana (collectively "Symphony"). Currently, Symphony operates 16 facilities for the Company under triple-net lease structures. Under the terms of the MOU, the Company has agreed to sell to Symphony, and/or transition to a new operator, approximately 50% of Invesque's existing assets operated by Symphony. Invesque and Symphony will enter into an amended and restated 15-year, triple-net master lease, with enhanced lease coverage, for the remaining properties to be operated by Symphony (collectively, the "Transaction"). The Transaction will substantially reduce Symphony's share of the Company's rental revenue going forward. Invesque anticipates closing the Transaction during the second quarter of 2021. Upon completion of the transaction with Symphony, the Company anticipates using any cash proceeds from disposed assets to pay down debt and decrease leverage.

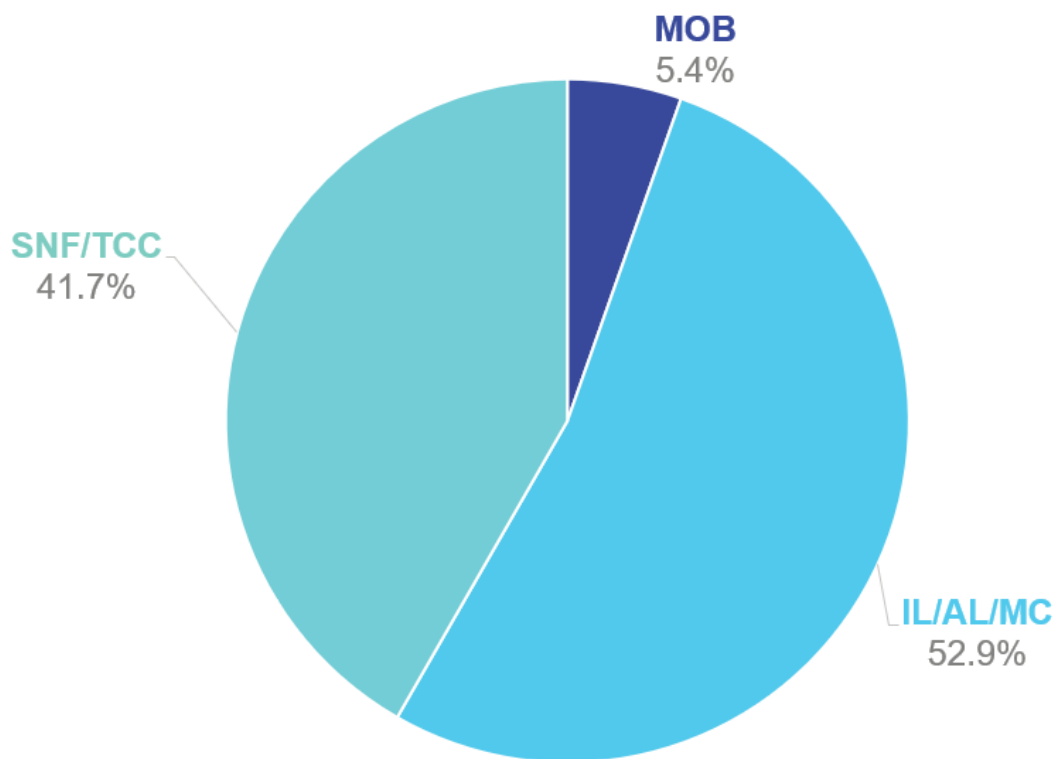
Properties operated by Bridgemoor have been significantly impacted by the COVID-19 pandemic which has resulted in decreases in occupancy and increases in operating expenses. For the three and twelve months ended December 31, 2020, the Company has recognized bad debt expense of \$492 and \$1,672, respectively, included in income from joint ventures in the consolidated statements of income (loss) and comprehensive income (loss) related to estimated uncollectible rent for properties operated by Bridgemoor and held in a joint venture. For the three and twelve months ended December 31, 2020, the Company has recognized bad debt expense of \$225 and \$487, respectively, included in direct property operating expense in the consolidated statements of income (loss) and comprehensive income (loss) related to estimated uncollectible rent for the consolidated property located in Webster, TX operated by Bridgemoor. Due to the headwinds faced by Bridgemoor and the segment of the industry they operate within, management does not expect to receive any material cash rent in calendar 2021. The Company continues to assess this portfolio in an effort to improve performance.

On November 4, 2020, the Company entered into an agreement to modify the Credit Facility (defined below), in which the facility will be permanently converted to a facility secured by pledges of equity in the special purposes entities which own the properties making up a borrowing base. The minimum fixed charge coverage ratio covenant will permanently decrease

from 1.75 to 1.60. Per the agreement, the Company will be granted a surge period effective with the quarterly reporting period ended September 30, 2020 through June 30, 2021. During the surge period, the consolidated leverage ratio covenant will be increased from 60% to 65%, the advance rate will increase from 60% to 65% of the borrowing base, the applicable margin for LIBOR loans will increase 15 basis points, and the implied interest rate used to calculate the debt service coverage amount will decrease from 6.0% to 5.75%.

On November 17, 2020, The Company acquired a memory care facility leased to an operator located in Rogers, AR for a contractual purchase price of \$8,150 plus transaction costs. The Company entered into a new mortgage secured by the property to fund \$4,920 of the purchase price and funded the remainder of the purchase with cash on hand.

As of March 11, 2021, the Company's portfolio composition by asset type based on forward looking net operating income projections is as follows:



Selected Financial Information

(dollar amounts in thousands of U.S. Dollars, except per share amounts)

	As at December 31,		
	2020	2019	2018
Consolidated investment properties	69	69	80
Consolidated owner occupied properties	36	33	—
Property held for sale	1	—	—
Weighted average lease term to maturity (excludes renewal options) ⁽¹⁾	12.2 years	13.2 years	11.8 years
Average facility age	9.9 years	10.2 years	10.2 years
Total assets	\$ 1,498,424	\$ 1,630,738	\$ 1,283,959
Total indebtedness	\$ 1,052,471	\$ 1,013,475	\$ 731,215
Weighted average interest rate ⁽²⁾	4.2 %	4.6 %	4.8 %
Joint venture properties	16	22	18
Joint venture total assets	\$ 230,616	\$ 296,575	\$ 232,219
Joint venture indebtedness	\$ 152,609	\$ 178,060	\$ 141,645
Joint venture weighted average interest rate ⁽³⁾	4.2 %	4.4 %	4.8 %
	Year ended December 31,		
	2020	2019	2018
Revenue	\$ 217,387	\$ 148,407	\$ 113,927
Direct property operating expenses	\$ 95,505	\$ 33,533	\$ 3,126
Finance costs	\$ 49,801	\$ 41,633	\$ 38,264
General and administrative expenses	\$ 20,539	\$ 18,092	\$ 13,412
Change in fair value of investment properties	\$ 100,388	\$ 6,046	\$ 14,385
Loss from joint ventures	\$ (34,729)	\$ (6,799)	\$ 5,450
Net loss	\$ (184,004)	\$ (5,359)	\$ (12,275)
Net loss per share	\$ (3.30)	\$ (0.10)	\$ (0.24)
Diluted net loss per share	\$ (3.30)	\$ (0.10)	\$ (0.24)
Funds from operations (FFO) ⁽⁴⁾	\$ 48,640	\$ 46,122	\$ 48,219
FFO per share ⁽⁴⁾	\$ 0.87	\$ 0.85	\$ 0.96
Diluted FFO per share ⁽⁴⁾	\$ 0.73	\$ 0.73	\$ 0.83
Adjusted funds from operations (AFFO) ⁽⁴⁾	\$ 42,693	\$ 41,223	\$ 43,105
AFFO per share ⁽⁴⁾	\$ 0.77	\$ 0.76	\$ 0.86
Diluted AFFO per share ⁽⁴⁾	\$ 0.64	\$ 0.65	\$ 0.74
Common share dividends declared	\$ 10,120	\$ 39,764	\$ 37,001
Dividends declared per share	\$ 0.18417	\$ 0.73668	\$ 0.73668
Payout ratio ⁽⁵⁾	24 %	96 %	86 %
Effective payout ratio ⁽⁵⁾	17 %	78 %	84 %

(1) The weighted average lease term to maturity does not include the medical office building portfolio nor owner occupied properties.

(2) The Company's weighted average interest rates at December 31, 2020, 2019 and 2018 included \$584,973, \$570,229, and \$348,287, respectively, of the Company's debt that is fixed with interest rate swaps.

(3) The Company's joint venture weighted average interest rate at December 31, 2020, 2019 and 2018 included \$114,589, \$115,280 and \$83,769, respectively, of the joint ventures debt that is fixed with interest rate swaps.

(4) FFO and AFFO, and related per share amounts, are financial measures not defined under IFRS. Please refer to the "Financial Measures not Defined Under IFRS" section of this MD&A.

(5) Payout ratio and effective payout ratio are financial measures not defined under IFRS. Payout ratio is calculated by dividing the common share dividends declared by AFFO. Effective payout ratio is calculated by dividing common share dividends payable in cash, as adjusted for DRIP participation, by AFFO.

Results of Operations - Three and Twelve Months Ended December 31, 2020

(unless otherwise stated, amounts are in thousands of U.S. dollars)

Revenue

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Contractual rental revenue	\$ 17,234	\$ 16,787	\$ 68,436	\$ 75,950
Straight-line rent adjustments	1,304	2,169	6,394	8,964
Amortization of tenant inducements	(98)	(101)	(385)	(158)
Property tax recoveries	2,377	3,709	12,705	15,243
CAM recoveries	761	847	2,962	3,199
Total rental revenue	21,578	23,411	90,112	103,198
Resident rental and related revenue	30,968	25,828	120,407	38,467
Lease revenue from joint ventures	817	771	3,118	3,024
Other revenue	1,017	1,799	3,750	3,718
Total revenue	\$ 54,380	\$ 51,809	\$ 217,387	\$ 148,407

Contractual rentals received and straight-line rent adjustments relate to lease agreements under which the Company leases its investment properties to its tenants. Property tax recoveries represent the revenue recognized for the real estate taxes for which the tenants are primarily responsible to pay. CAM recoveries represent the recovery of common area maintenance expenses in investment properties that are not triple-net leased, primarily within the Company's medical office building portfolio. The decrease in rental revenue for the three and twelve months ended December 31, 2020 as compared to the prior year period is attributed to 10 properties that were previously triple-net leased investment properties in which the Company now owns the operations. The decrease in rental revenue for the twelve month ended December 31, 2020 compared to the prior year period was driven primarily by eight properties that were contributed to a joint venture on June 5, 2019 and are no longer consolidated.

Resident rental and related revenue relates to operating revenue at the wholly owned properties that are managed by Commonwealth, Heritage, and Phoenix, in which the Company owns the operations as well as the real estate. This revenue consists of rental revenue and service revenue paid by residents in the Company's owner occupied properties. The increase in resident rental and related revenue is due to the acquisition of Commonwealth on August 1, 2019 and the consolidation of the assets operated by Phoenix on May 6, 2020.

Lease revenue from joint ventures represents revenue earned under lease arrangements with four operating entities, which are jointly owned by the Company.

Other revenue for the three and twelve months ended December 31, 2020 includes management fee income earned from communities managed by Commonwealth but that are not owned by the Company. Commonwealth currently manages four properties that are not owned by the Company. Other revenue also includes parking revenue earned in the Company's medical office building portfolio.

Other income

Other income for the three and twelve months ended December 31, 2020 relates to government grants received related to COVID-19 relief of \$821 and \$3,415, respectively (three and twelve months ended December 31, 2019 - NIL).

Direct Property Operating Expenses

Direct property operating expenses consist of the following:

	Three months ended December 31, 2020			Three months ended December 31, 2019		
	Owner occupied properties	Medical office buildings	Total	Owner occupied properties	Medical office buildings	Total
Repairs and maintenance	\$ 634	\$ 421	\$ 1,055	\$ 552	\$ 438	\$ 990
Utilities	965	431	1,396	792	385	1,177
Property management fees	—	112	112	—	144	144
Compensation and benefits	15,533	—	15,533	13,224	—	13,224
Other services and supplies	1,584	265	1,849	1,708	287	1,995
Real estate taxes	538	—	538	533	—	533
Other	4,499	318	4,817	2,752	239	2,991
	\$ 23,753	\$ 1,547	\$ 25,300	\$ 19,561	\$ 1,493	\$ 21,054

	Year ended December 31, 2020			Year ended December 31, 2019		
	Owner occupied properties	Medical office buildings	Total	Owner occupied properties	Medical office buildings	Total
Repairs and maintenance	\$ 2,436	\$ 1,649	\$ 4,085	\$ 763	\$ 1,539	\$ 2,302
Utilities	3,709	1,381	5,090	1,163	1,369	2,532
Property management fees	—	536	536	—	574	574
Compensation and benefits	59,279	—	59,279	19,226	—	19,226
Other services and supplies	6,680	994	7,674	2,562	1,022	3,584
Real estate taxes	2,272	—	2,272	715	—	715
Other	15,668	901	16,569	3,782	818	4,600
	\$ 90,044	\$ 5,461	\$ 95,505	\$ 28,211	\$ 5,322	\$ 33,533

The direct property operating expenses relate to expenses at the 15 multi-tenant medical office buildings and the Company's 36 owner occupied properties. As of December 31, 2020, the owner occupied properties include the 17 Commonwealth properties acquired on August 1, 2019, three Commonwealth properties acquired on December 23, 2019, nine properties that were previously triple-net leased and were transitioned to wholly owned and occupied at various dates during the third and fourth quarter of 2019, one property that was previously held in a joint venture and was transitioned to wholly owned and occupied during the third quarter of 2019, five properties that were previously held in joint ventures and transitioned to consolidated majority owned on May 4, 2020, and one property that was previously held as a triple-net leased property and transitioned on May 4, 2020 to owner occupied in which the Company has ownership in the operations of the building. Increases in the three and twelve months ended December 31, 2020 are primarily due to the timing of these acquisitions and transitions. For the three and twelve months ended December 31, 2020, the Company incurred \$464 and \$1,507, respectively (three and twelve months ended December 31, 2019 - NIL), of additional direct property operating costs incurred due to the COVID-19 pandemic as a result of increased supplies and personal protective equipment. For the three and twelve months ended December 31, 2020, the Company's owner occupied direct property operating expense, excluding COVID-19 expenses, as a percentage of total resident rental and related revenue was 76.7% and 74.8%, respectively (three and twelve months ended December 31, 2019 - 75.7% and 73.3%, respectively).

Depreciation and Amortization Expense

For the three and twelve months ended December 31, 2020, depreciation and amortization expense was \$11,963 and \$48,569, respectively (three and twelve months ended December 31, 2019 - \$9,032 and \$14,440, respectively), which relates to the straight-line depreciation over the useful life of the Company's property, plant and equipment relating to the

owner occupied properties. The Company amortizes the value of in place leases over the average lease life in the corresponding building.

Finance Costs from Operations

Finance costs from operations consist of the following:

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Interest expense on credit facilities	\$ 4,528	\$ 6,947	\$ 20,496	\$ 22,665
Interest expense on mortgages payable	2,736	2,683	11,121	11,922
Interest expense on convertible debentures	1,312	1,313	5,248	5,249
Distributions on exchangeable units	—	60	62	80
Dividends on Commonwealth preferred units	1,140	902	4,376	1,475
Amortization and accretion expense	940	1,022	3,997	3,882
Interest rate swap payments (receipts)	2,666	218	7,747	(86)
Write-off of deferred financing costs from refinancing	—	—	67	82
Amortization of mark-to-market debt adjustments	(29)	(41)	(330)	25
Interest income from loans receivable	(340)	(1,080)	(2,983)	(3,661)
	\$ 12,953	\$ 12,024	\$ 49,801	\$ 41,633

Finance costs are primarily related to interest and amortization on the Company's credit facilities and mortgages payable. Interest expense on credit facilities decreased in the three months ended December 31, 2020 as compared to the prior year period due to the decrease in LIBOR rate. The increase in interest expense on credit facilities for the twelve months ended December 31, 2020 as compared to the prior year period due to additional borrowings used to fund new property acquisitions and to repay individual property mortgage debt, including the Commonwealth Facility and the Commonwealth preferred units. Interest expense on mortgages payable increased for the three months ended December 31, 2020 as compared to the prior year period due to mortgages assumed during Q4 of 2019 with the purchase of the of Commonwealth communities. Interest expense on mortgages payable decreased for the twelve months ended December 31, 2020 as compared to the prior year period due to the impact of repaying individual property mortgage debt with funds from the credit facilities, as well as the impact of eight properties contributed to a joint venture which are no longer consolidated effective June 5, 2019. The Commonwealth preferred units issued to fund the Commonwealth transactions earn an initial dividend rate of 6.50% per annum.

Real Estate Tax Expense & Change in Fair Value of Investment Properties - IFRIC 21

For the three and twelve months ended December 31, 2020, real estate tax (recovery) expense was \$(626) and \$13,488, respectively (year ended December 31, 2019 - \$339 and \$15,844, respectively), which represents property tax (recovered) expensed for the period for properties owned on the tax assessment date (generally January 1), in accordance with the provisions of *IFRIC 21, Levies*. Real estate taxes are recovered from the Company's tenants under the provisions of their triple-net leases. The decrease in real estate tax expense as compared to the prior year period is primarily due to the impact of eight properties contributed to a joint venture which are no longer consolidated effective June 5, 2019. Real estate tax expense on the Company's owner occupied properties is included in direct property operating expenses in the consolidated statements of income (loss) and comprehensive income (loss).

The following table presents real estate tax expense and change in fair value of investment properties - IFRIC 21 together with property tax recoveries to show the net effect of real estate taxes on the Company's consolidated statements of income (loss) and comprehensive income (loss) for the periods presented. The expense in excess of property tax revenue is primarily due to properties that are not fully occupied, generally within the medical office building portfolio.

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Property tax recoveries	\$ 2,377	\$ 3,709	\$ 12,705	\$ 15,243
Real estate tax expense	626	(339)	(13,488)	(15,844)
Change in fair value of investment properties - IFRIC 21	(3,221)	(3,551)	57	(29)
	\$ (218)	\$ (181)	\$ (726)	\$ (630)

General and Administrative Expenses

General and administrative expenses consist of the following:

	Three months ended December 31, 2020			Three months ended December 31, 2019		
	Corporate	CSL	Total	Corporate	CSL	Total
Compensation and benefits	\$ 1,498	\$ 1,513	\$ 3,011	\$ 2,006	\$ 1,705	\$ 3,711
Asset management and administrative fees	4	—	4	125	—	125
Professional fees	873	—	873	790	—	790
Deferred share compensation	547	—	547	849	—	849
Bad debt expense	112	—	112	—	—	—
Other	182	227	409	647	103	750
	\$ 3,216	\$ 1,740	\$ 4,956	\$ 4,417	\$ 1,808	\$ 6,225

	Year ended December 31, 2020			Year ended December 31, 2019		
	Corporate	CSL	Total	Corporate	CSL	Total
Compensation and benefits	\$ 5,549	\$ 5,883	\$ 11,432	\$ 6,545	\$ 2,522	\$ 9,067
Asset management and administrative fees	235	—	235	499	—	499
Professional fees	3,474	—	3,474	3,090	—	3,090
Deferred share compensation	1,066	—	1,066	2,653	—	2,653
Bad debt expense	1,838	—	1,838	—	—	—
Other	1,678	816	2,494	2,462	321	2,783
	\$ 13,840	\$ 6,699	\$ 20,539	\$ 15,249	\$ 2,843	\$ 18,092

Compensation and benefits expense includes the cost of salaries, bonuses, and benefits during the period. The decrease in compensation and benefits for the three months ended December 31, 2020 as compared to the prior year period is primarily due to a decrease in the bonus expense and headcount reduction at the Company's corporate office ("Corporate"). The increase in compensation and benefits expense for the twelve months ended December 31, 2020 as compared to the prior year period is primarily due to the compensation related to employees of the Commonwealth management company ("CSL") due to the timing of the 2019 acquisition. For the three and twelve months ended December 31, 2020, the Company has incurred severance expense of \$0 and \$393, respectively (three and twelve months ended December 31, 2019 - NIL), related to personnel cost cutbacks which is included in compensation and benefits expense.

Asset management fees relate to the contractual fee due under a asset management agreements with respect to the medical office building portfolio.

Professional fees is comprised of costs incurred for external legal counsel, accounting fees and other professional services. The increase in professional fees for the three and twelve months ended December 31, 2020 as compared to prior year periods is due to additional professional fees incurred as the number of assets increased.

The decrease in deferred share compensation expense for the three and twelve months ended December 31, 2020 is primarily due to the decrease in the fair value of deferred share liability, which is valued based on the Company's share price.

Bad debt expense is due to a reserve recorded against aged rents receivable. The Company has recorded a reserve based on an estimated probability of collection.

Other general and administrative expense primarily includes cost of insurance, fees earned by directors of the Company, travel and entertainment expense, franchise and licensure taxes, investor relations, marketing, and foreign exchange loss (gain).

For the three and twelve months ended December 31, 2020, the Company's general and administrative expense as a percentage of total assets was 0.33% and 1.37% (three and twelve months ended December 31, 2019 - 0.40% and 1.17%). In response to the COVID-19 pandemic, the Company has taken cost reduction measures including executive compensation changes and other personnel cost cutbacks.

Transaction Costs for Business Combination

For the three and twelve months ended December 31, 2020, the Company incurred transaction costs for business combination of \$0 and \$170, respectively (three and twelve months ended December 31, 2019 - \$1,638 and \$5,898, respectively), related to the prior year acquisition of Commonwealth and the acquisition of 100% of Greenfield's interests in 13 properties in which the Company previously had either a joint ownership interest or was triple-net leased.

Allowance for Credit Losses on Loans and Interest Receivable

Allowance for credit losses on loans and interest receivable for the three and twelve months ended December 31, 2020 was \$3,395 and \$23,546, respectively (three and twelve months ended December 31, 2019 - \$(9) and \$1,003, respectively). The losses are related to a change in estimated credit losses with respect to loans receivable and related interest receivables. The Company applies a three-stage approach to measure allowance for credit losses. Loss allowance is measured at an amount equal to 12 months of expected losses for performing loans (Stage 1) and at an amount equal to lifetime expected credit losses on performing loans that have seen a significant increase in credit risk since origination (Stage 2) and at an amount equal to lifetime expected credit losses for loans considered to be credit impaired (Stage 3). Certain borrowers have experienced negative impacts to operations due in part to the COVID-19 pandemic, and the Company has accordingly ascribed a higher risk rating to these outstanding loans. The increase in allowance for credit losses on loans and interest receivable compared to prior year periods is also due to losses on the Symcare loans due to elements of the Transaction as outlined in the MOU entered into on November 2, 2020, which were taken into consideration when valuing the loans receivable.

Change in Non-controlling Interest Liability

The change in non-controlling interest liability was an increase of \$107 and \$316 for the three and twelve months ended December 31, 2020, respectively (three and twelve months ended December 31, 2019 - \$160 and \$504, respectively). These costs are the result of the portion of net income attributed to the non-controlling interest partners of the consolidated properties, and the increase from the prior year periods is primarily due to non-cash fair value adjustments.

Change in Fair Value of Investment Properties

The change in fair value of investment properties for the three and twelve months ended December 31, 2020 was a decrease of \$28,301 and \$100,388, respectively (three and twelve months ended December 31, 2019 - \$2,705 increase and \$6,046 decrease, respectively). The change in fair value of investment properties was primarily driven by an adjustment to record investment properties at fair value based on the Company's estimate of fair value using level 3 inputs as of

December 31, 2020. The adjustment for the current period is primarily driven by changes in estimated capitalization rates and changes in estimated stabilized future cash flows in response to the ongoing COVID-19 pandemic and its impact on both the seniors housing industry and global financial markets. We are not able to fully quantify the impact that the COVID-19 pandemic will have on the Company's financial results during 2021, but expect that the pandemic could have a material adverse affect on our results of operations, financial position and/or cash flows, particularly if negative economic and public health conditions in the United States and Canada persist for a significant period of time. The Company will continue to evaluate estimated cap rates used in its fair value calculations as new information becomes available and transaction volume in the market increases. The adjustment for the current period is also driven by elements of the Transaction as outlined in the MOU entered into on November 2, 2020, which were taken into consideration when valuing the related investment property.

Change in Fair Value of Financial Instruments

Change in fair value of financial instruments consists of the following:

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Change in fair value of interest rate swaps	\$ (3,098)	\$ (4,710)	\$ 20,907	\$ 9,379
Change in fair value of prepayment embedded derivatives	426	—	(1,823)	—
Total loss (income) from change in fair value of financial instruments	\$ (2,672)	\$ (4,710)	\$ 19,084	\$ 9,379

The change in fair value of financial instruments for the three and twelve months ended December 31, 2020 and 2019 was due primarily to the change in fair value of interest rate swaps due to changes in variable interest rates that underlie the corresponding interest rate swaps. Interest rate swaps are used to manage interest costs on debt. The Company does not designate its interest rate swaps as hedges, and they are marked to fair value each reporting period through finance costs in the consolidated statements of income (loss) and other comprehensive income (loss). The change in fair value of financial instruments is also due to the change in fair value of prepayment embedded derivatives on certain mortgages payable due to changes in market interest rates.

Change in Fair Value of Contingent Consideration

Change in fair value of contingent consideration for the three and twelve months ended December 31, 2020 was \$2,254 and \$5,510, respectively (three and twelve months ended December 31, 2019 - NIL). Pursuant to the Commonwealth purchase agreement, the Company may be required to fund one or more earnout payments relating to six communities that had not yet reached stabilization at the time of acquisition by the Company. These earnout payments are only payable in the event specific occupancy and EBITDAR thresholds have been satisfied, and must be met prior to the third anniversary of closing at which time the earn-out payment obligation will cease to exist. The earnout payments, when funded, will consist of a combination of cash and additional preferred interests. Given the performance of one of the six communities, the Company recorded an expense for the earnout amount of \$3,256, which was paid through the issuance of \$1,701 of Commonwealth preferred units and \$1,555 of cash on hand. During the three months ended December 31, 2020, the Company recorded a liability of \$2,254 in the financial statements associated with the future commitment relating to the remaining five communities based on the weighted average probably of earnout payments owed using estimated future results at the properties.

Loss on Sale of Property, Plant and Equipment

Loss on sale of property, plant and equipment for three and twelve months ended December 31, 2020 was \$21 and \$162, respectively (three and twelve months ended December 31, 2019 - NIL).

Loss from Joint Ventures

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Revenue	\$ 8,867	\$ 13,329	\$ 40,457	\$ 52,564
Other income	335	—	1,294	—
Property operating expense	(5,719)	(8,837)	(25,536)	(36,097)
Depreciation expense	(139)	338	(546)	(995)
Finance costs	(1,686)	(2,380)	(6,591)	(8,048)
Real estate tax expense	(216)	(265)	(974)	(618)
General and administrative expenses	(562)	(227)	(1,974)	(352)
Allowance for credit losses on loans and interest receivable	(199)	—	(11,957)	—
Change in fair value of financial instruments	546	1,479	(3,603)	(2,465)
Change in fair value of investment properties	(3,570)	1,908	(25,299)	(10,788)
Income (loss) from joint ventures	\$ (2,343)	\$ 5,345	\$ (34,729)	\$ (6,799)

Income (loss) from joint ventures represents the Company's share of net income from unconsolidated entities. On June 5, 2019, the Company contributed its interest in eight properties to a joint venture and as a result the Company unconsolidated the properties. The Company has additionally obtained control of eight of the Care portfolio properties and consolidated their results. The loss from joint ventures during the three and twelve months ended December 31, 2020 is primarily related to the change in fair value of investment properties and allowance for credit losses on loans and interest receivable offset by income from operations. The increase in allowance for credit losses on loans and interest receivable compared to prior year periods was primarily due to loans made that moved from Stage 1 to Stage 3. The borrower has experienced negative impacts to operations primarily due to the COVID-19 pandemic, and the Company has accordingly ascribed a higher risk rating to these outstanding loans.

Income Tax Expense/Recovery

For the Canadian and U.S. corporate subsidiaries of the Company, income tax expense/recovery is comprised of current and deferred tax. Certain of the Company's subsidiaries are limited partnerships and, accordingly, are not subject to income tax. Taxable income or loss of the partnerships is allocated to their partners.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The deferred tax asset value is limited based on the probability of realizing the future benefits. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

The Company anticipates that future current income tax expense will result from distributions from its U.S. subsidiaries to the Canadian corporation, which will be subject to a 5% withholding tax. No such distributions were made during the periods presented.

Other Comprehensive Income (Loss): Unrealized Gain (Loss) on Translation of Foreign Operations

Unrealized gain (loss) on translation of foreign operations for the three and twelve months ended December 31, 2020 of \$2,845 and \$1,072, respectively (three and twelve months ended December 31, 2019 - \$1,281 and \$3,294, respectively), was due to the change in value of the Canadian dollar as compared to the U.S. dollar during the period.

Cash Flow Analysis

	Year ended December 31,	
	2020	2019
Cash provided by operating activities	\$ 25,090	\$ 16,170
Cash provided by (used in) financing activities	(5,778)	278,664
Cash provided by (used in) investing activities	2,983	(309,974)
Increase (decrease) in cash and cash equivalents	\$ 22,295	\$ (15,140)

Cash Provided by Operating Activities

Cash provided by operating activities increased during the twelve month period ended December 31, 2020 as compared to the prior year. The changes were primarily due to the expansion of the portfolio through the acquisition of Commonwealth in the third quarter of 2019 offset by a portion of accounts receivable from tenants which were satisfied by issuing loans receivable. During the twelve months ended December 31, 2020, the Company issued \$2,138 of loans receivable under the terms of existing loan agreements in satisfaction of rents due as part of its efforts to support the tenants with operating capital needs. During the twelve months ended December 31, 2019, the Company issued \$13,889 of loans receivable in satisfaction of rents due from tenants.

Cash Provided by (Used in) Financing Activities

Cash used in financing activities for the twelve month period ended December 31, 2020 was \$5,778 as compared to cash provided by financing activities of \$278,664 in the prior year period. The current period cash used in financing activities was primarily driven by payments of cash dividends of \$9,976 during the period, offset by net proceeds from the credit facilities and mortgage activity of \$5,945. The Company suspended the dividend for all common shares beginning from April 1, 2020 in order to conserve cash during the COVID-19 pandemic.

Cash provided by financing activities in the twelve month period ended December 31, 2019 included net proceeds from credit facilities and mortgages payable of \$300,255 and proceeds from issuance of preferred share capital of \$14,550 offset by debt issuance costs incurred in association with new and refinanced mortgages of \$3,206 and cash dividends paid of \$32,509.

Cash Provided by (Used in) Investing Activities

Cash provided by investing activities for the twelve months ended December 31, 2020 was \$2,983. This was primarily due to the proceeds from the sale of property, plant and equipment of \$15,563, proceeds from sale of interest in joint venture of \$1,447, cash balance acquired in business combination of \$2,081, and \$3,803 of distributions made from joint ventures offset by \$11,269 used for additions of property, plant and equipment and \$8,390 used for additions of investment property during the twelve month period. The Company also received \$4,105 as repayment of loans receivable.

Cash used in investing activities for the twelve months ended December 31, 2019 included \$235,433 used for the acquisitions of property, plant and equipment and \$93,002 used for the acquisition of investment properties and capital expenditures. In addition, the Company contributed \$14,391 to joint ventures and made a payment of \$9,676 to the previous owner of Care for its portion of sale proceeds. These uses of cash in investing activities were offset by the receipt of \$23,000 for the sale of an interest in net assets contributed to a joint venture, proceeds from sale of investment property of \$9,887, distributions from joint ventures of \$5,897 and \$4,835 as repayment of loans receivable.

Financial Position

Total assets of \$1,498,424 are comprised primarily of \$882,019 of investment properties, which represents the estimated fair market value of the Company's portfolio of properties, including capital expenditures, and \$451,825 of property, plant and equipment, net of \$62,539 of accumulated depreciation as at December 31, 2020. Cash on hand at December 31, 2020 was \$34,133, net loans receivable were \$18,703, investments in joint ventures were \$65,258, total derivative assets were \$4,814, and other assets were \$11,840. Total gross loans receivable of \$46,944 is offset by an allowance for losses on loans receivable of \$28,241. Gross loans receivable includes \$22,295 of gross loans made to the tenant operator Symcare. Other assets primarily consisted of \$682 of costs related to potential acquisitions, \$5,251 of escrows held by lenders, \$2,330 of prepaid expense, \$1,889 of right-of-use asset, \$881 of bond assets and \$807 of other costs. In addition, current assets include tenant and other receivables of \$14,934, real estate tax receivables of \$12,754, and assets held for sale of \$2,144. The loans receivable balance related mainly to the issuance of loans for the development and operation of seniors housing and care properties in the United States and Canada.

Total liabilities of \$1,205,095 includes current liabilities of \$78,321 (see "Liquidity and Capital Resources" for additional information) and non-current liabilities of \$1,126,774. The current liabilities included \$14,518 of real estate taxes payable. Of the real estate taxes payable, \$863 related to the period prior to the Company's ownership of the respective properties, and the seller provided cash consideration at closing for this amount. Accounts payable and accrued liabilities represented \$17,715 of the balance in current liabilities. In addition, current liabilities included \$30,622 representing the current portion of mortgages payable, net of loan fees. Non-current liabilities included \$268,842 representing the non-current portion of mortgages payable, net of loan fees; \$650,596 representing the non-current balance outstanding on the credit facilities, net of loan fees; \$92,411 of the convertible debentures, net of fees; \$65,797 of Commonwealth preferred unit liability; \$28,478 of derivative liability; and \$4,409 of non-controlling interest liability. Other non-current liabilities of \$16,241 primarily consisted of security deposits received from tenants, lease liability, loan commitment liability, earn-out payable, and a liability related to deferred shares granted under the Company's deferred share incentive plan.

Summary of Quarterly Results

The following table summarizes the Company's quarterly unaudited financial information from January 1, 2019 through December 31, 2020:

	Three months ended December 31, 2020	Three months ended September 30, 2020	Three months ended June 30, 2020	Three months ended March 31, 2020	Three months ended December 31, 2019	Three months ended September 30, 2019	Three months ended June 30, 2019	Three months ended March 31, 2019
Revenue	\$ 54,380	\$ 55,429	\$ 53,687	\$ 53,891	\$ 51,809	\$ 38,550	\$ 28,824	\$ 29,224
Other income	821	2,529	65	—	—	—	—	—
Direct property operating expenses	25,300	24,391	23,191	22,623	21,054	9,934	1,243	1,302
Depreciation and amortization expense	11,963	12,581	11,537	12,488	9,032	5,365	—	—
Finance costs	12,953	12,160	12,504	12,184	12,024	10,702	9,837	9,070
Real estate tax expense	(626)	407	383	13,324	339	527	550	14,428
General and administrative expenses	4,956	4,858	6,244	4,481	6,225	4,305	4,124	3,481
Transaction costs for business combination	—	(237)	—	407	1,638	2,564	1,696	—
Diligence costs for transactions not pursued	—	—	—	—	—	—	633	—
Allowance for credit losses on loans and interest receivable	3,395	13,056	5,560	1,535	(9)	(152)	673	491
Changes in non-controlling interest liability	107	41	119	49	160	189	99	56
Change in fair value of investment properties - IFRIC 21	3,221	3,206	3,215	(9,699)	3,551	3,285	3,617	(10,424)
Change in fair value of investment properties	28,301	39,699	13,739	18,649	(2,705)	(970)	14,578	(4,857)
Change in fair value of financial instruments	(2,672)	(2,131)	346	23,541	(4,710)	4,754	7,524	1,811
Change in fair value of contingent consideration	2,254	3,256	—	—	—	—	—	—
Loss on sale of property, plant and equipment	21	—	23	118	—	—	—	—
Income (loss) from joint ventures	(2,343)	(7,420)	(6,900)	(18,066)	5,345	(1,093)	(7,238)	(3,813)
Deferred income tax expense (recovery)	—	—	—	(6,944)	3,871	(700)	(6,086)	2,848
Current income tax expense	—	—	—	—	—	—	—	—
Net income (loss)	(36,315)	(60,749)	(30,009)	(56,931)	6,684	(2,346)	(16,902)	7,205
Income (loss) per share: Basic	\$ (0.65)	\$ (1.09)	\$ (0.54)	\$ (1.04)	\$ 0.12	\$ (0.04)	\$ (0.31)	\$ 0.14
Income (loss) per share: Diluted	\$ (0.65)	\$ (1.09)	\$ (0.54)	\$ (1.04)	\$ 0.12	\$ (0.04)	\$ (0.31)	\$ 0.12
Funds from operations ⁽¹⁾	10,429	13,728	10,453	14,007	10,547	12,507	10,445	12,623
Funds from operations per share: Basic ⁽¹⁾	\$ 0.19	\$ 0.25	\$ 0.19	\$ 0.25	\$ 0.19	\$ 0.23	\$ 0.19	\$ 0.24
Funds from operations per share: Diluted ⁽¹⁾	\$ 0.16	\$ 0.20	\$ 0.16	\$ 0.21	\$ 0.17	\$ 0.20	\$ 0.17	\$ 0.20
Adjusted funds from operations ⁽¹⁾	9,522	12,499	9,380	11,317	9,603	10,711	9,918	10,976
Adjusted funds from operations per share: Basic ⁽¹⁾	\$ 0.17	\$ 0.22	\$ 0.17	\$ 0.21	\$ 0.18	\$ 0.20	\$ 0.18	\$ 0.21
Adjusted funds from operations per share: Diluted ⁽¹⁾	\$ 0.15	\$ 0.18	\$ 0.14	\$ 0.17	\$ 0.15	\$ 0.17	\$ 0.16	\$ 0.18

(1) Funds from operations and adjusted funds from operations, and related per share amounts, are supplemental measures which are not defined by IFRS. See "Financial Measures not Defined Under IFRS".

The Company's results for the past eight quarters have primarily been affected by the timing of additional property acquisitions, business combinations, dispositions, transfers, changes in the fair value of investment properties and financial instruments, allowance for credit losses on loans receivable and interest receivable and change in non-controlling interest liability. Refer to the "Recent Activities" section of this MD&A for details of the timing of property acquisitions.

Liquidity and Capital Resources

The Company's objectives when managing capital are to ensure sufficient liquidity to pursue its organic growth combined with strategic acquisitions and to maintain a flexible capital structure that optimizes the cost of capital at acceptable levels of risk while preserving the ability to meet financial obligations.

The capital of the Company consists of mortgages payable, credit facilities, convertible debentures, and shareholders' equity.

The Company expects to meet its working capital requirements with respect to accounts payable and accrued liabilities through cash on hand and operating cash flows. As at December 31, 2020, current liabilities totaled \$78,321, exceeding current assets of \$74,833, resulting in a working capital deficit of \$3,488. The Company expects to be able to meet all of its obligations as they become due utilizing some or all of the following sources of liquidity: (i) cash on hand of \$34,133, (ii) cash flow generated from operations, (iii) credit facilities, under which \$13,953 was available as at December 31, 2020, (iv) property specific mortgages and refinancings, (v) strategic sale of assets, (vi) issuance of preferred shares, (vii) issuance of convertible debentures, (viii) issuance of common shares, subject to market conditions, and (ix) alternative financing sources.

In addition, liquidity risk is managed in part through cash forecasting. The Company monitors forecasts of liquidity requirements to ensure it has the ability to meet operational needs by maintaining sufficient availability of the combination of cash and credit facility capacity, and by ensuring the Company will meet its financial covenants related to debt agreements. Such forecasting involves a significant degree of judgment which takes into consideration current and projected macroeconomic conditions, the Company's cash collection efforts, debt financing and refinancing plans, and covenant compliance required under the terms of debt agreements. There is a risk that such liquidity forecasts may not be achieved and that currently available debt financing may no longer be available to the Company at terms and conditions that are favorable, or at all.

The Company announced on April 10, 2020 that it has suspended the dividend for all common shares beginning from April 1, 2020 until further notice. To further enhance its liquidity position, the Company is analyzing a variety of options to reduce or defer non-essential capital expenditures and to reduce corporate-level costs, some of which have already been implemented. The Company has already taken immediate cost reduction measures, including executive compensation changes and other personnel cost cutbacks. Additionally, the Company continues to encourage its employees to work from home and has eliminated non-essential travel which has reduced the utilization of office space, travel, and other corporate-level expenses.

On November 4, 2020, the Company entered into an agreement to modify the credit facility with a \$400,000 capacity, comprised of a \$200,000 term loan and a \$200,000 revolving line of credit (the "Credit Facility"). Per the amendment, the Credit Facility permanently converted to a facility secured by pledges of equity in properties making up a borrowing base. The minimum fixed charge coverage ratio covenant will permanently decrease from 1.75 to 1.60. Per the agreement, the Company is granted a surge period effective with the quarterly reporting period ended September 30, 2020 through June 30, 2021. During the surge period, the consolidated leverage ratio covenant increased from 60% to 65%, the advance rate increased from 60% to 65% of the borrowing base, the applicable margin for LIBOR loans increased 15 basis points, and the implied interest rate used to calculate the debt service coverage amount decreased from 6.0% to 5.75%.

The Company, while considering externally imposed capital requirements, sets the amount of capital in proportion to risk and manages the capital structure and makes adjustments to it in response to changes in economic conditions and the risk characteristics of the underlying assets. In managing its capital structure, the Company monitors performance throughout the period to ensure working capital requirements are funded from operations, available cash on deposit, and available financing. The Company may make changes to its capital structure in order to support the broader corporate strategy or in response to economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust its capital structure, the Company may issue equity or new debt, issue new debt with different characteristics to replace existing debt, or reduce the amount of existing debt.

The real estate industry is capital-intensive by nature. As a result, debt capital is an important aspect in managing the business. In addition, financial leverage is used to enhance terms from purchased real estate. The Company actively monitors debt maturities and available debt financing options to best adhere to its corporate strategy.

Preferred Equity

The Company entered into subscription agreements in prior periods with respect to the issuance of class A convertible preferred shares to affiliates of Magnetar for aggregate gross proceeds of \$86,050, funded in multiple series. The purpose of the transaction was to raise proceeds to be used for the repayment of debt, general working capital purposes and to fund future acquisitions. The Company issued 9,098,598 preferred shares.

As at December 31, 2020, the Preferred Shares are convertible into 10,654,257 common shares of the Company. The weighted average accretion rate of the four series of preferred shares is 6.32%.

Debt Strategy and Indebtedness

Debt Strategy

The Company, taking into account availability of financing, market conditions, and the financial characteristics of the properties, seeks to maintain a combination of short, medium, and long-term debt maturities that are appropriate for the overall debt level of its portfolio. The Company utilizes conventional property-specific or portfolio-specific secured mortgages, as well as unsecured and non-recourse financing. Management's objectives are to access the lowest cost debt with flexible terms, to diversify the Company's lender base, to have a large portion of debt with a fixed rate, and to have a debt maturity schedule spread over a time horizon which allows the Company to effectively manage refinancing risk and to be in a position to finance within the Company's target debt levels when investment opportunities become available. Management monitors the Company's debt by reviewing the debt to total assets ratio, interest coverage ratio, debt maturity schedule, and ratio of fixed versus floating rate debt. Over the long-term, the Company strives to have a portfolio with an average years to maturity of 5-8 years. The Company targets a long-term debt level of 50-55% of total assets, although from time to time it may carry a higher leverage ratio if market conditions present an opportunity to maximize shareholder value. The Company also targets a fixed rate debt level of 70-85% of its total debt.

To manage interest rate risk, the Company may enter into interest rate swap agreements from time to time. Management's objectives are to source the lowest cost fixed rate debt within its targeted levels while laddering its fixed rate maturity schedule to effectively manage repricing risk. The Company does not designate its interest rate swaps as hedges, and they are marked to fair value each reporting period through change in fair value of financial instruments in the consolidated statements of income (loss) and other comprehensive income (loss).

Indebtedness

	Principal Amount	Weighted Average Interest Rate	Years to Maturity ⁽²⁾
<u>Fixed Rate Indebtedness</u>			
Credit Facility Term	\$ 200,000	4.7 % ⁽¹⁾	3.0
Credit Facility Revolver	25,000	5.2 % ⁽¹⁾	2.0
Credit Facility Revolver	50,000	4.7 % ⁽¹⁾	2.0
MOB Facility	66,904	4.3 % ⁽¹⁾	2.3
Magnetar Facility	10,000	9.0 %	0.6
Commonwealth Facility	176,000	3.8 % ⁽¹⁾	3.6
Mortgages payable	240,429	4.3 % ⁽¹⁾	9.1
2016 Convertible Debentures	44,975	5.0 %	1.1
2018 Convertible Debentures	50,000	6.0 %	2.7
	<u>863,308</u>	<u>4.5 %</u>	<u>4.5</u>
<u>Variable Rate Indebtedness</u>			
Credit Facility Revolver	\$ 115,500	2.7 %	2.0
MOB Facility	21,286	2.3 %	2.3
Mortgages payable	56,452	3.5 %	3.1
	<u>193,238</u>	<u>2.9 %</u>	<u>2.3</u>
Total indebtedness	\$ 1,056,546	4.2 %	4.1
Less loan fees and issue costs, net of amortization and accretion	(6,649)		
Equity component of convertible debentures, excluding issue costs and taxes	(2,384)		
Mark-to-market adjustment, net	4,958		
Carrying amount	<u>\$ 1,052,471</u>		

(1) Weighted average interest rates include debt that is fixed with interest rate swaps.

(2) Years to maturity does not include the exercise of extension options, where available.

Joint Venture Indebtedness

	Principal Amount	Weighted Average Interest Rate	Years to Maturity
Fixed rate mortgages payable	\$ 170,814	4.3 % ⁽¹⁾	4.2
Variable rate mortgages payable	42,635	3.9 %	1.1
Total Indebtedness	\$ 213,449	4.2 %	3.6
Less loan fees, net of amortization	(997)		
Carrying amount	\$ 212,452		
Company's share of carrying amount	\$ 152,609		

(1) Weighted average interest rates include debt that is fixed with interest rate swaps.

Weighted Average Interest Rate

During the period from December 31, 2019 to December 31, 2020, the Company has decreased its weighted average interest rate for the consolidated portfolio from 4.6% to 4.2%, or 40 basis points. During the period from December 31, 2019 to December 31, 2020 the Company has decreased its weighted average interest rate for the joint venture portfolio from 4.4% to 4.2%, or 20 basis points. The Company has been able to capitalize on a decreasing interest rate environment to reduce interest costs for its shareholders.

2016 Convertible Debentures

On December 16, 2016, the Company issued an aggregate principal amount of \$45,000 of convertible unsecured subordinated debentures (the "2016 Convertible Debentures"). The 2016 Convertible Debentures are due on January 31, 2022 and bear interest at an annual rate of 5.00%, payable semi-annually in arrears on July 31 and January 31 of each year and commencing on July 31, 2017. On May 6, 2019, \$25 of the 2016 Convertible Debentures were converted into 2,272 common shares.

2018 Convertible Debentures

On August 24, 2018, the Company issued an aggregate principal amount of \$50,000 of convertible unsecured subordinated debentures ("2018 Convertible Debentures"). The 2018 Convertible Debentures are due on September 30, 2023 and bear interest at an annual rate of 6.00% payable semi-annually in arrears on March 31 and September 30 of each year commencing on March 31, 2019.

Debt to Total Assets

Debt to total assets is calculated by dividing the total consolidated indebtedness, net of loan costs, by the total consolidated assets of the Company. The Company's debt to total assets, after adding back accumulated depreciation is 67.4%. It is important to note that this metric includes changes in fair value of the Company's investment properties. The Company also tracks and monitors a similar metric for its Credit Facility, where consolidated assets is calculated using the total undepreciated purchase price of the Company's real estate, as defined in the agreement. At December 31, 2020, the Company's consolidated debt is 60.3% of total assets under the terms of the Credit Facility agreement. This is the pertinent metric for the Company's Credit Facility. The Company believes it will meet the 60% consolidated leverage ratio covenant threshold at June 30, 2021 by using cash on hand to pay down debt.

Fixed rate debt represented approximately 81.7% of the Company's gross total indebtedness.

Fixed Charge Coverage Ratio

The Company's fixed charge coverage ratio is calculated by dividing earnings before interest, taxes, depreciation and amortization by certain fixed charges, which are comprised of interest expense payable in cash, regularly scheduled principal payments, and preferred dividends paid. For the twelve month period ended December 31, 2020, the fixed charge coverage ratio of the Company was 1.80.

Repayment Summary

Management attempts to stagger the maturity of the Company's fixed rate debt in order to achieve a distribution of maturities over a time horizon. This strategy reduces the Company's exposure to interest rate fluctuations on its fixed rate debt in any one period and reduces liquidity risk. From time to time, the Company will assume existing debt upon the acquisition of income properties, and the maturity of such debt may not fit within the overall target debt maturity profile of the Company.

Contractual Commitments

A summary of future contractual commitments as at December 31, 2020, including expected interest payments, is as follows:

	Total	2021	2022	2023	2024	2025	Thereafter
Credit facilities principal	\$ 664,690	\$ 10,000	\$190,500	\$288,190	\$176,000	\$ —	\$ —
Mortgages payable principal	296,881	\$ 30,622	33,765	88,913	24,529	30,078	88,974
Convertible debentures principal	94,975	—	44,975	50,000	—	—	—
Commonwealth preferred unit liability principal ⁽¹⁾	67,381	—	—	—	67,381	—	—
Total principal	1,123,927	40,622	269,240	427,103	267,910	30,078	88,974
Percentage of total	100.0 %	3.6 %	24.0 %	38.0 %	23.8 %	2.7 %	7.9 %
Credit facilities interest	76,740	27,126	25,941	16,896	6,777	—	—
Mortgages payable interest	78,386	11,672	10,316	8,110	5,264	4,615	38,409
Convertible debentures interest	12,373	5,249	4,124	3,000	—	—	—
Commonwealth preferred unit liability interest	17,157	4,404	4,404	4,574	3,775	—	—
Accounts payable and accrued liabilities	17,715	17,715	—	—	—	—	—
Accrued real estate taxes	14,518	14,518	—	—	—	—	—
Other current liabilities	4,975	4,975	—	—	—	—	—
Other non-current liabilities	16,241	2,481	2,086	535	386	126	10,627
Loan commitments	380	380	—	—	—	—	—
Total other commitments	238,485	88,520	46,871	33,115	16,202	4,741	49,036
Total commitments	\$ 1,362,412	\$129,142	\$316,111	\$460,218	\$284,112	\$ 34,819	\$138,010

(1) The liability has no stated maturity date. It is the Company's expectation that the liability will be repaid in 2024.

The credit facilities have an outstanding balance of \$660,596 as of December 31, 2020.

Mortgages payable are comprised of mortgages secured by individual investment properties or small portfolios of investment properties.

Accounts payable consisted primarily of professional fees, other general and administrative costs payable, accrued interest, and other accrued costs.

Other non-current liabilities primarily relate to the issuance of deferred shares under the Company's deferred share incentive plan, lease liability and security deposits received from tenant operators.

On June 5, 2019, the Company entered into agreements to fund future loans to tenants of the property located in Webster, TX operated by Bridgemoor. As at March 31, 2020, the Company is committed to fund an additional \$380 pursuant to these agreements. The Company has recorded an associated loan commitment liability representing the fair value of these commitments, which were made at interest rates below market value.

Financial Instruments and Other Instruments

To manage interest rate risk, the Company may enter into interest rate swap agreements from time to time. Please refer to the "Debt Strategy and Indebtedness" section of this MD&A.

Off-Balance Sheet Items

There were no off-balance sheet items as of December 31, 2020.

Transactions Between Related Parties

The Company entered into subscription agreements in 2017, 2018 and 2019 in respect of the issuance of class A convertible preferred shares to certain funds managed by Magnetar Financial LLC (collectively, "Magnetar"), a significant shareholder of the Company, funded in multiple series. The purpose of the transaction was to raise proceeds to be used for the repayment of debt, general working capital purposes and to fund future acquisitions. The Company issued 9,098,598 preferred shares for aggregate gross proceeds of \$86,050.

On June 5, 2019, the Company formed a joint venture, Jaguarundi Ventures, LP, with Magnetar. The Company contributed 8 properties to a newly formed joint venture and received \$23,000 from Magnetar in exchange for a 39.49% interest in the joint venture.

On July 26, 2019, the Company entered into a credit agreement with Magnetar for a principal amount of \$30,000, annual interest rate of 8.5%, and an initial maturity of one year with a one year extension option. On December 5, 2019, the Company repaid \$15,000 on the facility. On June 5, 2020, the Company gave notice of intent to exercise the one year extension option and per the credit agreement the interest rate will increase to 9.0%. On June 16, 2020, the Company repaid \$5,000 on the facility.

Critical Accounting Estimates

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses throughout the period. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Information about assumptions and estimation uncertainties that may have a significant risk of resulting in a material adjustment within the next financial year are as follows:

Change in fair value of investment properties:

The significant assumptions used when determining the fair value of investment properties in use are capitalization rates and stabilized future cash flows. The capitalization rate applied is reflective of the characteristics, location and market of each investment property. The stabilized future cash flows of each investment property are based upon rental income from current leases and assumptions about market rent from future leases reflecting current conditions, less future cash outflows relating to such current and future leases.

Management determines fair value internally utilizing internal financial information, external market data and capitalization rates provided by independent industry experts. As part of Management's internal valuation program, the Company also considers external valuations performed by independent national real estate valuation firms for a cross-section of properties that represent different geographical locations across the Company's portfolio and updates, as deemed necessary, the valuation models to reflect current market data.

Impairment of loans receivable:

The Company reviews loans receivable on an ongoing basis to assess whether any loans should be classified as impaired and whether an allowance or write-off should be recorded. Allowances for impaired loans are recorded for individually identified impaired loans to reduce their carrying value to the expected recoverable amount. To

determine the amount, the Company expects to recover from an individually significant impaired loan, the Company uses the value of the estimated future cash flows discounted at the loan's original effective interest rate. The determination of estimated future cash flows of a collateralized impaired loan reflects the expected realization of the underlying security, net of expected costs and any amounts legally required to be paid to the borrower. Refer to note 4 of the consolidated financial statements of the Company for the period ended December 31, 2020 for further information on estimates and assumptions made in determination of the impairment recorded on loans receivable.

Significant Accounting Policies and Changes in Accounting Policies

A summary of significant accounting policies and changes in accounting policies is set forth in notes 1 and 2, respectively, of the consolidated financial statements for the year ended December 31, 2020.

Risks and Uncertainties

See "Risk Factors" in the Company's 2020 AIF for a discussion of risks that could materially affect the Company, which risk factors are incorporated herein by reference.

Controls and Procedures

We are committed to maintaining effective disclosure controls and procedures and internal control over financial reporting. A control system, no matter how well conceived and operated, can provide only reasonable, and not absolute, assurance that its objectives are met. As a result of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances and (ii) the impact of isolated errors. Additionally, controls may be circumvented by the unauthorized acts of individuals, by the collusion of two or more people, or by management override. The design of any system of controls is also based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions.

Disclosure Controls and Procedures

The Company's disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed is recorded, processed, summarized, and reported within the time periods specified under Canadian securities laws and to include controls and procedures that are designed to ensure that information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

As of December 31, 2020, an evaluation was carried out, under the supervision of and with the participation of management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures as defined under National Instrument 52-109. In making this assessment, the Chief Executive Officer and the Chief Financial Officer used the criteria set forth by the 2013 Committee of Sponsoring Organizations ("COSO") of the Treadway Commission in Internal Control – Integrated Framework. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the design and operation of the Company's disclosure controls and procedures were effective as of December 31, 2020.

Internal Controls Over Financial Reporting

The Company is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance about the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Chief Executive Officer and the Chief Financial Officer assessed, or caused an assessment under their direct supervision of the design of our internal controls over financial reporting as at December 31, 2020, and based on that assessment, they determined that the Company's internal controls over financial reporting were appropriately designed and were operating effectively in accordance with the 2013 COSO framework as published by the Committee of Sponsoring Organizations of the Treadway Commission.

There were no changes in internal controls over financial reporting that occurred during the year ended December 31, 2020 that have materially affected or are reasonably likely to materially affect the Company's internal controls over financial reporting. We have not experienced any material impact to our internal control over financial reporting to date as a result of most of the employees of the Company working remotely due to the COVID-19 pandemic. We are continually monitoring

and assessing the COVID-19 pandemic on our internal controls to minimize the impact to their design and operating effectiveness.

Outstanding Shares

As of March 11, 2021, 55,954,092 common shares in the capital of the Company were issued and outstanding.

Each 2016 Convertible Debenture is convertible into freely tradable common shares of the Company at the option of the holder at any time prior to the earlier of January 31, 2022 and the last business day immediately preceding the date specified by the Company for redemption, at a conversion price of \$11.00 per common share. If all outstanding 2016 Convertible Debenture were converted into common shares of the Company, it would result in the issuance of 4,088,637 additional common shares. Upon redemption or maturity, the Company may satisfy its obligations with respect to the convertible debentures in cash or the issuance of common shares based on 95% of the Current Market Price on the Redemption Date or Maturity Date, respectively.

Each 2018 Convertible Debenture is convertible into freely tradable common shares of the Company at the option of the holder on or after September 30, 2021, and prior to September 30, 2022 at a conversion price of \$10.70 per common share. If all outstanding 2018 Convertible Debenture were converted into common shares of the Company, it would result in the issuance of 4,672,897 additional common shares. Upon redemption or maturity, the Company may satisfy its obligations with respect to the convertible debentures in cash or the issuance of common shares based on 95% of the Current Market Price on the Redemption Date or Maturity Date, respectively.

As of March 11, 2021, there were 2,802,009 Series 1 Preferred Shares outstanding, 3,172,086 Series 2 Preferred Shares outstanding, 1,586,042 Series 3 Preferred Shares and 1,538,461 Class A Series 4 Preferred Shares. The Series 1 Preferred Shares, Series 2 Preferred Shares, Series 3 Preferred Shares, and Series 4 Preferred Shares are convertible into freely tradable common shares of the Company. As of March 11, 2021, assuming the voluntary conversion of all of the Series 1 Preferred Shares, Series 2 Preferred Shares, Series 3 Preferred Shares, and Series 4 Preferred Shares then outstanding, a total of 10,654,257 common shares would be issued.

As of March 11, 2021, assuming the voluntary conversion of all of the Exchangeable Units, a total of 327,869 common shares would be issued.

As of March 11, 2021, assuming the voluntary conversion of all of the Commonwealth preferred units, a total of 6,736,410 common shares would be issued.

Financial Measures

Funds From Operations ("FFO") and Adjusted Funds From Operations ("AFFO") are supplemental measures used by management to track the Company's performance. Management believes these terms reflect the operating performance and cash flow of the Company. The Company believes that AFFO and AFFO per share provide the most effective metric by which to evaluate the performance of the Company and to most accurately identify the cash flows available for distribution to shareholders.

Funds From Operations

FFO means net income in accordance with IFRS, (i) plus or minus fair value adjustments of investment properties; (ii) plus or minus gains or losses from sales of investment properties; (iii) plus or minus certain other fair value adjustments; (iv) plus transaction costs expensed as a result of the purchase of property being accounted for as a business combination; (v) plus property taxes accounted for under IFRIC 21; (vi) plus allowance for credit losses on loans and interest receivable; (vii) plus deferred income tax expense, after adjustments for equity accounted entities calculated to reflect FFO on the same basis as consolidated properties and adjustments for non-controlling interests. The use of FFO, a non-IFRS measure, combined with the required IFRS presentations, has been included for the purpose of improving the understanding of the operating results of the Company. FFO presents an operating performance measure that provides a perspective on the financial performance that is not immediately apparent from net income determined in accordance with IFRS.

FFO is a financial measure not defined under IFRS, and FFO, as presented herein, may not be comparable to similar measures presented by other real estate investment trusts or real estate enterprises.

To the extent the Company's 2016 Convertible Debentures and 2018 Convertible Debentures were dilutive to FFO per share, the related interest, amortization, and accretion expense has been added back to calculate a diluted FFO for purposes of calculating diluted FFO per share.

The Company's FFO is calculated as follows (in thousands of U.S. dollars):

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Net income for the period	\$ (36,315)	\$ 6,684	\$ (184,004)	\$ (5,359)
Add/(deduct):				
Change in fair value of investment properties	31,522	846	100,331	6,075
Property taxes accounted for under IFRIC 21	(3,221)	(3,551)	57	(29)
Depreciation and amortization expense	11,940	9,009	48,500	14,349
Amortization of tenant inducements	98	101	385	158
Change in fair value of financial instruments	(2,672)	(4,710)	19,084	9,379
Change in fair value of contingent consideration	2,254	—	5,510	—
Loss on sale of property, plant and equipment	21	—	162	—
Deferred income tax expense	—	3,871	(6,944)	(67)
Transaction costs for business combination	—	1,638	170	5,898
Allowance for credit losses on loans and interest receivable	3,395	(9)	23,546	1,003
Change in non-controlling interest liability in respect of the above	(132)	1	(322)	(16)
Adjustments for equity accounted entities	3,539	(3,333)	42,165	14,731
Funds from operations	<u>\$ 10,429</u>	<u>\$ 10,547</u>	<u>\$ 48,640</u>	<u>\$ 46,122</u>
Interest, amortization and accretion expense on convertible units ⁽¹⁾	2,796	2,612	11,054	8,136
Total diluted funds from operations	<u>\$ 13,225</u>	<u>\$ 13,159</u>	<u>\$ 59,694</u>	<u>\$ 54,258</u>
Weighted average number of shares, including fully vested deferred shares: Basic	56,034,723	54,606,897	55,699,307	53,989,904
Weighted average shares issued if all convertible units were converted ⁽²⁾	<u>26,490,440</u>	<u>24,559,698</u>	<u>26,118,595</u>	<u>19,869,931</u>
Weighted average number of shares: Diluted	82,525,163	79,166,595	81,817,902	73,859,835
Funds from operations per share	\$ 0.19	\$ 0.19	\$ 0.87	\$ 0.85
Diluted funds from operations per share	\$ 0.16	\$ 0.17	\$ 0.73	\$ 0.73

(1) Interest, amortization and accretion on convertible units include 2016 Convertible Debentures, 2018 Convertible Debentures, Commonwealth preferred interest, and Exchangeable Units.

(2) Convertible units include 2016 Convertible Debentures, 2018 Convertible Debentures, Preferred Shares, Commonwealth preferred interest, and Exchangeable Units.

Adjusted Funds From Operations

The Company maintains the view that AFFO is an effective measure of cash generated from operations, after providing for certain adjustments. AFFO means cash provided by operating activities, subject to certain adjustments, which include: (i) adjustments for certain non-cash working capital items that are not considered indicative of sustainable economic cash flow available for distribution; (ii) adjustments for interest expense on the credit facilities and mortgages payable that is included in finance costs; (iii) adjustments for cash paid for interest; (iv) add backs for compensation expense related to the Company's deferred share incentive plan; (v) add backs for payments received under the Company's income support agreements and development lease arrangements; (vi) add backs for the write-off of deferred financing costs from refinancing; and (vii) other adjustments as determined by the directors of the Company in their sole discretion.

AFFO is a financial measure not defined under IFRS, and AFFO, as presented herein, may not be comparable to similar measures presented by other real estate investment trusts or real estate enterprises.

To the extent the Company's 2016 Convertible Debentures and 2018 Convertible Debentures were dilutive to AFFO per share, the related interest has been added back to calculate a diluted AFFO for purposes of calculating diluted AFFO per share.

The Company's AFFO is calculated as follows (in thousands of U.S. dollars):

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Cash flows provided by (used in) operating activities	\$ 7,529	\$ 13,279	\$ 25,090	\$ 16,170
Change in non-cash working capital	616	(6,666)	11,402	10,685
Less: interest expense ⁽¹⁾	(12,065)	(11,043)	(46,304)	(37,726)
Less: change in non-controlling interest liability	(107)	(160)	(316)	(504)
Plus: income (loss) from joint ventures	(2,343)	5,345	(34,729)	(6,799)
Plus: interest paid	13,564	10,553	49,712	39,411
Less: interest received	(565)	(232)	(1,056)	(694)
Plus: transaction costs for business combination	—	1,638	170	5,898
Plus: non-cash portion of non-controlling interest expense	(103)	1	(332)	(16)
Plus: adjustments for equity accounted entities	3,281	(3,177)	41,185	14,387
Plus: deferred share incentive plan compensation	547	849	1,066	2,653
Plus: income support and development lease payments received	—	47	63	283
Plus: write-off of deferred financing costs from refinancing	—	—	67	82
Less: capital maintenance reserve	(832)	(831)	(3,325)	(2,607)
Adjusted funds from operations	\$ 9,522	\$ 9,603	\$ 42,693	\$ 41,223
Interest expense on convertible units ⁽³⁾	2,452	2,275	9,686	6,804
Total diluted adjusted funds from operations	\$ 11,974	\$ 11,878	\$ 52,379	\$ 48,027
Weighted average number of shares, including fully vested deferred shares: Basic	56,034,723	54,606,897	55,699,307	53,989,904
Weighted average shares issued if all convertible unites were converted ⁽⁴⁾	26,490,440	24,559,698	26,118,595	19,869,931
Weighted average number of shares: Diluted	82,525,163	79,166,595	81,817,902	73,859,835
Adjusted funds from operations per share	\$ 0.17	\$ 0.18	\$ 0.77	\$ 0.76
Diluted adjusted funds from operations per share	\$ 0.15	\$ 0.15	\$ 0.64	\$ 0.65
Dividends declared	—	10,046	10,120	39,764
Payout ratio ⁽²⁾	— %	105 %	24 %	96 %
Effective payout ratio ⁽²⁾	— %	85 %	17 %	78 %

(1) Includes interest expense on the credit facilities, mortgages payable, convertible debentures, interest rate swaps, write off of deferred financing costs from refinancing and interest income earned on notes receivable included in finance costs.

(2) Payout ratio is calculated by dividing the common share dividends declared by AFFO. Effective payout ratio is calculated by dividing common share dividends payable in cash, as adjusted for Dividend Reinvestment Plan ("DRIP") participation, by AFFO.

(3) Interest on convertible units include 2016 Convertible Debentures, 2018 Convertible Debentures, Commonwealth preferred interest, and Exchangeable Units.

(4) Convertible units include 2016 Convertible Debentures, 2018 Convertible Debentures, Preferred Shares, Commonwealth preferred interest, and Exchangeable Units.

The Company deducts a capital maintenance reserve in its calculation of AFFO based on estimated quarterly expenditures related to sustaining and maintaining existing space. Expenditures that are related to new development or revenue enhancing renovations are excluded from this calculation. In collaboration with our operating partners, the Company has implemented a plan to defer all non-essential capital expenditures through 2021. The 2020 cash savings from these deferrals was approximately \$3,086.

Cash Dividends

	Three months ended December 31,		Year ended December 31,	
	2020	2019	2020	2019
Cash flows provided by operating activities	\$ 7,529	\$ 13,279	\$ 25,090	\$ 16,170
Net income (loss)	(36,315)	6,684	(184,004)	(5,359)
Total dividends declared	—	10,046	10,120	39,764
Excess (shortfall) of cash provided by operating activities over total dividends	7,529	3,233	14,970	(23,594)
Shortfall of net income over total dividends	(36,315)	(3,362)	(194,124)	(45,123)

The Company announced on April 10, 2020 that it has suspended the dividend for all common shares beginning from April 1, 2020 until further notice. The suspension was announced in response to the COVID-19 pandemic in an effort to further enhance its liquidity position as it evaluates the impact of the pandemic. Total dividends for the twelve months ended December 31, 2020 exceeded net income primarily due to non-cash items, including fair value. Of the \$10,120 dividends declared in the twelve months ended December 31, 2020, \$2,868 was satisfied in the form of shares issued through the Dividend Reinvestment Plan ("DRIP").

Operational Measures

The Company reports on certain metrics related to the underlying operations in its stabilized income properties. The Company has defined stabilized income properties as follows:

Long-term care facilities and transitional care properties - stabilized upon the earlier of 80% occupancy at the underlying operating level for two consecutive quarters and 24 months after opening.

Assisted living facilities - stabilized upon the earlier of 90% occupancy for two consecutive quarters and 36 months after opening.

Medical office buildings - stabilized upon the earlier of 90% occupancy, measured in physical occupancy of greater than 90% of the rentable square footage in the building, for two consecutive quarters and 36 months after opening.

Properties meeting the above criteria are generally considered stabilized. A property may be considered unstabilized if:

1. It is a new development that is not yet complete,
2. It is not yet stabilized and is within 12 months of the above criteria,
3. It is newly acquired within the last 12 months,
4. It is undergoing a major renovation or has within the last 12 months,
5. An operator transition has occurred or a binding agreement to transfer operations has been signed within the last 12 months,
6. It is held for sale and/or slated for closure,
7. A significant tenant or the licensed operator or management company has filed for bankruptcy, which is either ongoing or has been resolved within the last 12 months,
8. It has experienced significant incident of casualty materially disrupting the operations / financial performance, or
9. It has experienced a change in reporting structure, such as an alteration from triple-net lease to RIDEA reporting structure

The Company believes relevant metrics for evaluating the performance of the underlying operations in stable, triple-net leased assets include operator lease coverage and occupancy. The Company's operator performance metrics are calculated utilizing data that is one quarter in arrears (i.e. as of and through September 30, 2020 for this reporting period), and, where master leases are in place for portfolios of multiple asset types, using allocated rents pursuant to consistent methodologies.

All third party operator data is made available solely from information as provided by the operators and has not been independently verified by the Company.

NOI by Operating Segment

The table below is presented at the Company's proportionate share and displays trailing three and twelve month same store net operating income ("NOI") to the Company from its senior housing operating properties ("SHOP"), triple-net lease and medical office building portfolios for the period ended December 31, 2020 and 2019.

	Three months ended December 31, 2020		Three months ended December 31, 2019	
	NOI	% of Total	NOI	% of Total
SHOP	\$ 2,035	10.8 %	\$ 3,330	17.5 %
NNN ⁽¹⁾	15,172	80.3 %	13,765	72.2 %
MOB	1,677	8.9 %	1,969	10.3 %
	\$ 18,884	100.0 %	\$ 19,064	100.0 %

(1) Represents contractual rent for the respective time period

	Twelve months ended December 31, 2020		Twelve months ended December 31, 2019	
	NOI	% of Total	NOI	% of Total
SHOP	\$ 10,293	13.0 %	\$ 13,192	16.9 %
NNN ⁽¹⁾	63,291	80.2 %	57,197	73.2 %
MOB	5,344	6.8 %	7,699	9.9 %
	\$ 78,928	100.0 %	\$ 78,088	100.0 %

(1) Represents contractual rent for the respective time period

Triple-Net Lease Portfolio

The Company's triple-net lease portfolio consists of 53 consolidated seniors housing and care properties and 4 seniors housing and care properties held in joint arrangements which are leased to operators on a long-term, triple-net basis. Under a triple-net lease structure, the tenant operators assume the operational risks and expenses associated with operating the facility. The Company's triple-net leased portfolio has an average lease term to maturity, excluding renewal options, of 12.5 years.

Approximately 91% of the Company's forward 12 month rent from unaffiliated tenants in the triple-net lease portfolio is currently subject to a master-lease or is subject to a lease where the Company has the right to consolidate multiple leases into a single master-lease.

Operator Lease Coverage

Operator lease coverage is a measure of a tenant's ability to meet their cash rent and other obligations during its normal course of business. The Company believes that both NOI and EBITDARM (as defined below) provide insight to the core operations at the facility level. Metrics in the table below are for the trailing 12 month ("TTM") period for all stabilized triple-net assets. The stabilized triple-net lease portfolio through September 30, 2020 includes 42 properties.

For purposes of the TTM calculations, the Company has included only the period for which the stabilized properties have been owned by the Company and, therefore, the TTM metrics shown may include less than 12 months in the calculations. The metrics presented below represent all stabilized income properties, which includes assisted living, independent living, long-term care, and transitional care properties.

Operator EBITDAR (earnings before interest, income taxes, depreciation, amortization, and rent) lease coverage is calculated by dividing the TTM EBITDAR generated by the respective properties by the corresponding cash rent due over the same period.

Operator EBITDARM (earnings before interest, income taxes, depreciation, amortization, rent, and management fees) lease coverage is also used by the Company. Together with operator EBITDAR lease coverage, operator EBITDARM lease coverage allows the Company to evaluate operations at each property by eliminating management fees, which can vary based on the operator/tenant and its negotiated structure with the Company. The Company believes EBITDARM is valuable because it isolates operational performance to the results of the direct operations within the facility.

Through certain of its leases with operators, the Company has the ability to claw back the management fees that the operator is able to pay. This provision in the leases is enforceable when certain performance metrics are not met, as defined

within the lease agreements. This mechanism further enhances the Company's position relative to the performance and risk mitigation within the portfolio. The impact of such, where applicable, are included.

	Twelve months ended September 30, 2020 including COVID-19 impact	Twelve months ended September 30, 2020 excluding COVID-19 impact	Twelve months ended September 30, 2019
Operator EBITDAR Lease Coverage	1.2x	1.0x	1.2x
Operator EBITDARM Lease Coverage	1.6x	1.3x	1.4x
Occupancy	78.8 %	78.8 %	85.2 %

The table below displays the Company's top five triple-net lease operators by pro rata contractual TTM rent for the period ended September 30, 2020 and 2019.

	Contractual Rent, twelve months ended September 30, 2020	% of Total Contractual Rent	Contractual Rent, twelve months ended September 30, 2019 ⁽¹⁾	% of Total Contractual Rent
Symphony Post Acute	30,655	45.9 %	30,101	43.6 %
Bridgemoor Transitional Care	5,607	8.4 %	7,135	10.3 %
Constant Care	4,441	6.7 %	2,069	3.0 %
Providence Senior Living	4,256	6.4 %	5,642	8.2 %
Hillcrest Senior Living	3,713	5.6 %	3,170	4.6 %
Other	18,094	27.0 %	20,904	30.3 %
Total	66,766	100.0 %	69,021	100.0 %

(1) Excludes former Greenfield NNN properties

Seniors Housing Operating Properties ("SHOP")

The Company's SHOP portfolio consists of 31 consolidated properties in which the Company wholly owns both the operations and the real estate of each community. The SHOP portfolio also includes 18 properties the Company owns an interest in both the operations and real estate through joint arrangements and where management services are provided to each community by a third-party management company.

Given the ownership structure of the Company's SHOP portfolio, the Company receives financial results from SHOP operators more timely, and is able to highlight more recent trends. The following tables summarizes same store stabilized SHOP metrics for the three and twelve months ended December 31, 2020 and 2019:

	Three months ended December 31, 2020 including COVID-19 impact	Three months ended December 31, 2020 excluding COVID-19 impact	Three months ended December 31, 2019
NOI	\$ 7,148	\$ 6,760	\$ 7,353
NOI margin	28.3 %	27.8 %	28.3 %
Occupancy	79.3 %	79.3 %	87.6 %
Revenue per occupied room (in whole U.S. dollars)	\$ 4,903	\$ 4,903	\$ 4,781

	Twelve months ended December 31, 2020 including COVID-19 impact	Twelve months ended December 31, 2020 excluding COVID-19 impact	Twelve months ended December 31, 2019
NOI	\$ 30,448	\$ 29,435	\$ 29,668
NOI margin	29.7 %	29.6 %	28.9 %
Occupancy	82.7 %	82.7 %	87.2 %
Revenue per occupied room (in whole U.S. dollars)	\$ 4,794	\$ 4,794	\$ 4,777

The tables above include all stabilized SHOP assets that were owned at the respective reporting periods. For the Commonwealth assets purchased on August 1, 2019, we have included an average of August through December 2019 as a proxy for months prior to August in order to provide full comparative figures. Also included in the above metrics are the operating results of stabilized assets that were previously owned as triple-net leased assets, but have since been transitioned to owner operated communities.

The table below displays the Company's same store stabilized SHOP portfolio proportionate share contribution to NOI by operator for the three months ended December 31, 2020 and 2019.

	Three months ended December 31, 2020		Three months ended December 31, 2019	
	SS Stable NOI	% of Total	SS Stable NOI	% of Total
Commonwealth Senior Living	\$ 4,534	67.1 %	\$ 4,242	57.7 %
Heritage Senior Living	1,124	16.6 %	1,960	26.7 %
Autumnwood Senior Living	479	7.1 %	502	6.8 %
Phoenix Senior Living	309	4.6 %	326	4.4 %
Calamar	314	4.6 %	323	4.4 %
	\$ 6,760	100.0 %	\$ 7,353	100.0 %

Medical Office Building Portfolio

The Company's medical office building portfolio consists of 15 multi-tenant medical office buildings in which the Company has full ownership of the property. The Company's stabilized medical office building portfolio consists of 11 properties through December 31, 2020 in the United States and Canada. The Company's stabilized medical office building portfolio has an average lease term to maturity, excluding renewal options, of 2.4 years.

The Company utilizes occupancy as a percentage of gross leasable area in addition to other financial metrics when evaluating performance in its medical office building portfolio. The following table displays the occupancy of and NOI from the Company's medical office building portfolio for the three months ended December 31, 2020 and December 31, 2019.

	Three months ended December 31, 2020		Three months ended December 31, 2019	
Occupancy		81.1 %		91.2 %
NOI	\$ 1,511		\$ 1,802	

The decrease in the occupancy for the current period as compared to prior year period is due to known lease expirations that have not been filled due to the slowing of leasing activity during to pandemic.

The following table discloses the leases expiring by year for the Company's medical office building portfolio.

Expiration Year	Expiring Leases	Expiring Lease GLA	% of Total GLA
2021	37	58,807	12.8%
2022	54	100,572	21.9%
2023	27	83,660	18.2%
2024	14	34,832	7.6%
2025	11	11,732	2.6%
Thereafter	12	32,149	7.0%
MTM	24	48,692	10.5%
Vacant	—	89,626	19.4%
Total	179	460,070	100.0%